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**WE ARE HIRING!**

## **AUCKLAND SALES MANAGER**

Outstanding Auckland Sales Manager opportunity with AJ Hackett Bungy New Zealand

We are looking for an experienced and dynamic Sales Manager to drive business for our Auckland experiences; Auckland Bungy, Auckland Climb, SkyWalk and SkyJump.

You will be responsible for developing and delivering strategies and initiatives that drive sales and secure new business for our Auckland experiences.

As the face of AJ Hackett Bungy New Zealand in Auckland, you will be out of the office more often than not - developing strong business relationships and driving sales from the Auckland visitor, Business Events (BE) and Education markets.

To thrive in this position you will be highly experienced in:

- Developing sales and new business acquisition strategies
- Maximising sales revenue and growth
- Identifying and securing new business opportunities
- Building resilient business relationships through strong customer engagement
- Reviewing business opportunities and preparing quotes
- Monitoring and reporting sales results

This is a full-time position within the Sales & Marketing Team and based in Auckland.

There is nothing more important to us than our Crew and the safety of our customers. If you are excited about this position and the opportunity to work with AJ Hackett Bungy New Zealand, we'd love to hear from you.

We're all about accepting, including & developing Crew & are committed to fair hiring & equal opportunities. If you're keen to join our diverse team, who have fun at work & take pride in what they do, please send your application to [hrmanager@bungy.co.nz](mailto:hrmanager@bungy.co.nz) using ref: SALE AWAY WITH ME